

Message Text

UNCLASSIFIED

PAGE 01 SEOUL 06397 211111Z
ACTION EA-12

INFO OCT-01 ISO-00 CCO-00 PASO-00 EB-08 /021 W
-----008047 220452Z /15

R 210740Z JUL 78
FM AMEMBASSY SEOUL
TO SECSTATE WASHDC 2437
INFO USDOC WASHDC

UNCLAS SEOUL 6397

E.O. 11652: N/A
TAGS: BEXP, KS
SUBJ: VISIT OF ULRICH JAEGER, LITTLE SCOTCHMAN INDUSTRIES

TO: MR. ULRICH JAEGER
LITTLE SCOTCHMAN INDUSTRIES
23930 LOS CODONA, NO. 102
TEL: 213-373-4021

REF: YOUR LETTER DATED JULY 11, 1978

FOR BONDED CUSTOMS CLEARANCE, PLEASE AIRMAIL ONE COPY OF THE
BILL OF LADING, THE INVOICE, AND THE PACKING LIST TO:

U.S. TRADE CENTER DIRECTOR
AMERICAN EMBASSY
APO SAN FRANCISCO 96301

WAREHOUSING FACILITIES ARE LOCATED ON EMBASSY GROUNDS
BEHIND THE TRADE CENTER. IN ORDER TO PROMOTE YOUR PRODUCT,
THE TRADE CENTER WILL INVITE TEN POTENTIAL AGENTS AND THIRTY
POTENTIAL ENDUSERS VIA A LETTER/TELEPHONE CAMPAIGN. THE
5" X 1/2" FLAT STOCK STEEL THAT YOU DESIRE IS NOT AVAILABLE
IN KOREA. THE COST OF THE OTHER THREE KINDS OF STEEL IN
THE QUANTITIES DESIRED IS ESTIMATED AT DOLS TWENTY-
FIVE. THERE IS NO PROBLEM WITH SAFETY REGULATIONS. THERE
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ARE NO DIFFICULTIES WITH USING 220V CURRENT AT THE TRADE
CENTER. INDUSTRIES IN KOREA USE 200 BOLT. CURRENT. THE
ESTIMATED COSTS REFER TO LOCALLY-HIRED STAFF, MAKING OF
BUSINESS APPOINTMENTS, COFFEE, AND OTHER EXPENSES. THERE
MAY BE ADDITIONAL CHARGES FOR STORAGE AND CUSTOMS
HANDLING OF BONDED EXHIBIT GOODS. THE TRADE CENTER IN SEOUL
DOES NOT CHARGE FOR THE USE OF ITS SPACE AS SUCH. CHARGES

INCLUDE ALL SERVICES RENDERED BY THE CONTRACTED TRADE
CENTER STAFF IN CLEARING YOUR GOODS FROM CUSTOMS,
ASSISTING IN MANTLING AND DISMANTLING, AND RE-SHIPING
CHARGES. MOST AGENTS ADN END-USERS IN KOREA SPEAK ENGLISH
ADEQUATELY ENOUGH TO COMMUNICATE. IF YOU FEEL THE
NEED FOR TRANSLATOR, THE TRADE CENTER CAN PROVIDE

ONE. R.C. NOTTINGHAM, COMMERCIAL OFFICEER,
AMERICAN EMBASSY,
SEOUL, KOREA.
GLEYSTEN

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

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